



AI services overview: When to use what

Flexential Professional Services to help your customers plan, secure, and operationalize AI at every stage of their journey.

The challenge

Your customer organizations are adopting AI, but often lack the strategy, security, and operational readiness to manage it successfully:

- Rapid, ungoverned AI adoption across their organization
- New security risks that traditional methods don't address
- Production AI increases operational complexity and risk
- Lack of internal resources with AI expertise

Result: Gaps in strategy, security, and execution.

AI services at a glance

	AI Strategy Workshop	Penetration Testing for AI Systems	AI Platform Engineering
What it is	Define your AI strategy and roadmap	Test your AI for security vulnerabilities	Build and run production AI inference workloads
Helps with	No clear AI plan or governance	AI cybersecurity and data risk	Unstable or hard-to-manage AI environments
When to lead	Customer is early, misaligned, or lacks AI governance	Customers are worried about risk or compliance	Customers are moving to or running AI in production
Primary focus	Planning	Security	Operations



How they work together

PLAN » SECURE » SCALE

Plan: AI Strategy Workshop

Secure: Penetration Testing for AI Systems

Scale: AI Platform Engineering

Guide customers from AI exploration to secure, production-ready execution.

Service Snapshots

AI Strategy Workshop

Helps customers:

- Align AI to business goals
- Put governance and guardrails in place
- Build a clear, actionable roadmap

Outcome: A defined AI strategy and roadmap path forward

Penetration Testing for AI Systems

Helps customers:

- Find security gaps in AI apps and tools
- Test against real-world attack scenarios
- Understand, prioritize, and remediate risks

Outcome: More secure AI and reduced risk exposure

AI Platform Engineering

Helps customers:

- Stand up and run AI inference in production
- Keep data and AI applications secure, stable, and monitored
- Improve performance and reliability

Outcome: AI that runs reliably at scale

How to use this with customers

Your customer organizations are adopting AI, but often lack the strategy, security, and operational readiness to manage it successfully:

- Start with where they are in their AI journey
- Identify their biggest gap (strategy, governance, security, or operations)
- Use the table to guide the conversation
- Lead with the right Flexential service

Next steps

[Contact your Flexential Regional Partner Manager](#) for expert guidance, tools, and next-step planning.

When to lead with what

"We don't have an AI plan"

» **AI Strategy Workshop**

"We don't have documented AI governance."

» **AI Strategy Workshop**

"We're concerned about AI security or risk."

» **Pen Testing for AI Systems**

"We're concerned our AI system may expose data that it's not supposed to."

» **Pen Testing for AI Systems**

"Our AI environment isn't stable or scalable"

» **AI Platform Engineering**

"We're moving AI into production"

» **Pen Testing for AI Systems + Platform Engineering**