

Unlocking growth with the Flexential ecosystem

A connected platform where service providers and enterprises innovate, integrate, and scale.



Flexential + Service Providers =

Seamless integration, shared customers, and scalable opportunities across AI, network and security, and SaaS.

The Flexential ecosystem



FlexAnywhere® Platform



Flexential Fabric
Private connectivity backbone



Flexential Marketplace
Partner discovery and transactions



Cloud and carrier on ramps



Service Providers

The Flexential Marketplace advantage



Expand your reach

Access the Flexential nationwide interconnected network.



Accelerate go-to-market

Get discovered, onboard faster, and shorten sales cycles.



Deliver high-performance

Private, low-latency connectivity that bypasses the public internet.



Scale faster

Leverage Flexential Marketplace for B2B transactions.

40+

interconnected data centers

18

Tier II markets

32

cloud service provider on-ramps

18,900+

interconnects

370+

on-net carriers

The value of a digital ecosystem



Enterprise customer connecting to a network security provider



- Search and select
- Connect virtually
- Add physical redundancy
- Manage and scale



Result: Rapid onboarding, improved security posture, and simplified connectivity, all without complex provisioning or third-party coordination.



Enterprise customer connecting to AI inferencing provider



- Search and select
- Add physical connectivity
- Manage and scale



Result: The customer achieves rapid onboarding and improved operational efficiency, all without complex provisioning.



SaaS company offering cloud-based collaboration tools



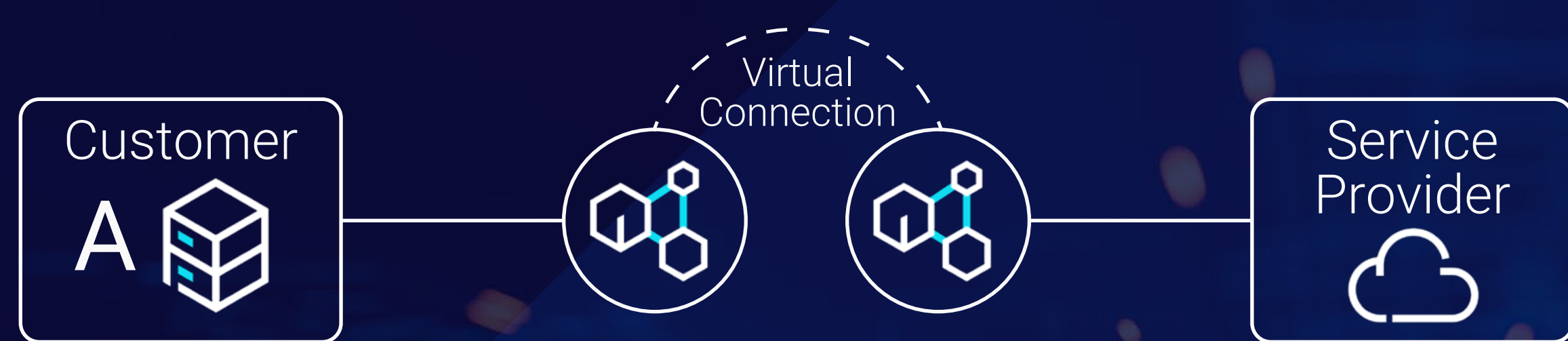
- Showcase services
- Gain visibility
- Enable on-demand virtual connections
- Offer physical cross-connects



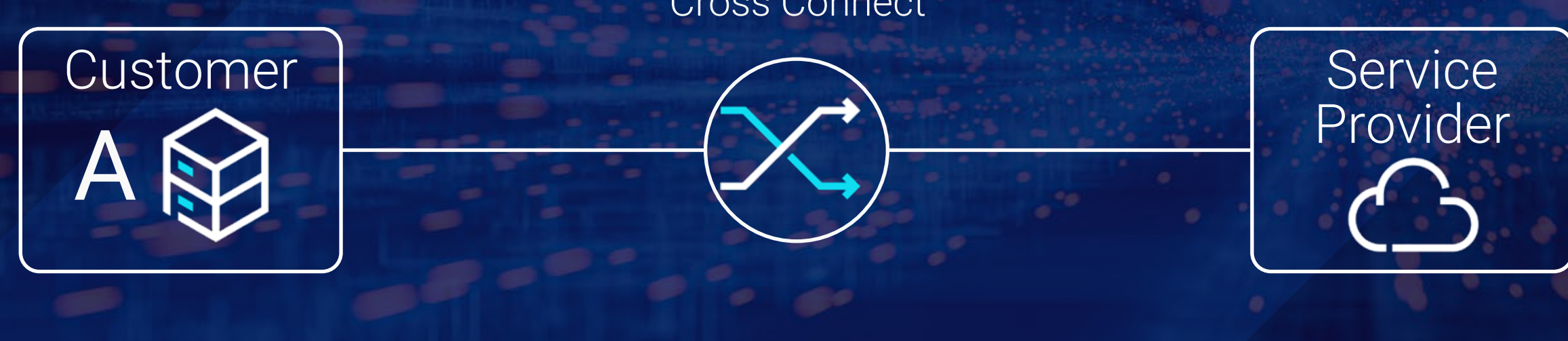
Result: Faster customer acquisition, reduced provisioning time, and improved service reliability.

How to join

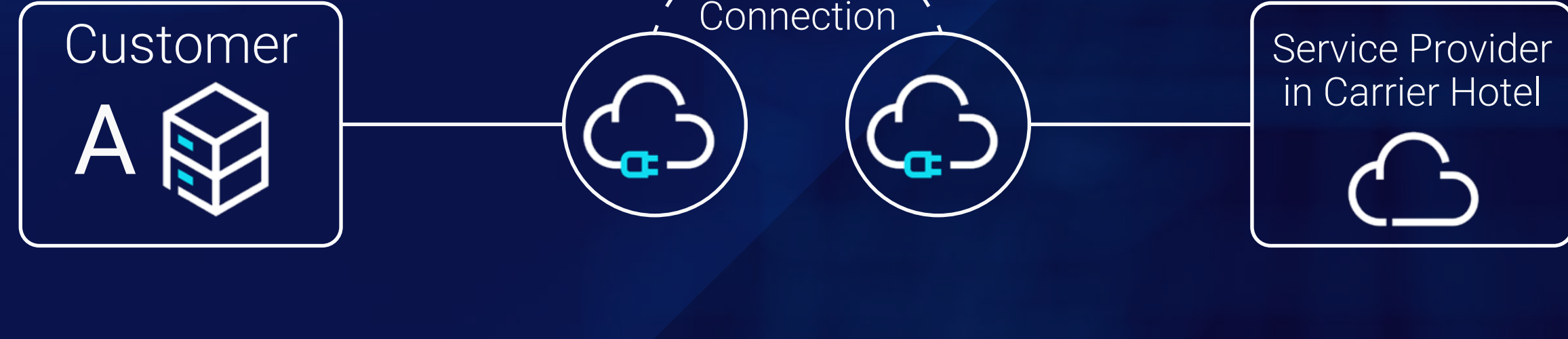
Virtual connectivity via Flexential Fabric



Physical connectivity within Flexential data centers



Carrier hotel connectivity for broader reach



Become a Flexential Marketplace Partner

Connect. Scale. Innovate.