

Unlocking growth with the Flexential ecosystem

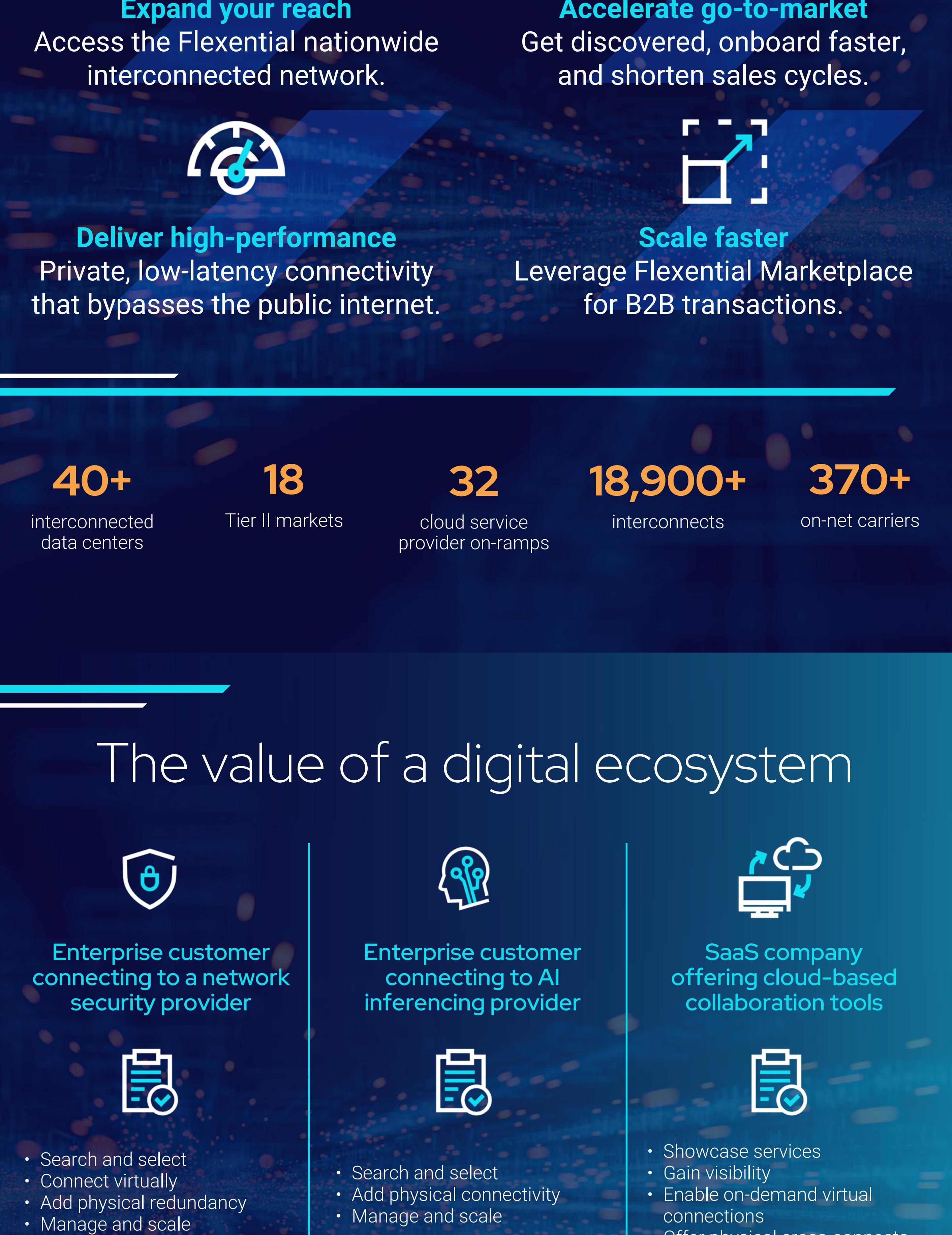
A connected platform where service providers and enterprises innovate, integrate, and scale.



Flexential + Service Providers =

Seamless integration, shared customers, and scalable opportunities across AI, network and security, and SaaS.

The Flexential ecosystem



The Flexential Marketplace advantage



Expand your reach

Access the Flexential nationwide interconnected network.



Accelerate go-to-market

Get discovered, onboard faster, and shorten sales cycles.



Deliver high-performance

Private, low-latency connectivity that bypasses the public internet.



Scale faster

Leverage Flexential Marketplace for B2B transactions.

40+

interconnected data centers

18

Tier II markets

32

cloud service provider on-ramps

18,900+

interconnects

370+

on-net carriers

The value of a digital ecosystem



Enterprise customer connecting to a network security provider



Enterprise customer connecting to AI inferencing provider



SaaS company offering cloud-based collaboration tools



Result: Rapid onboarding, improved security posture, and simplified connectivity, all without complex provisioning, all

without third-party coordination.

Result: The customer achieves rapid onboarding and improved operational efficiency, all without complex provisioning.



Result: Faster customer acquisition, reduced provisioning time, and improved service reliability.

Result: Showcase services, enable on-demand virtual connections, and offer physical cross-connects.



Cloud and carrier on-ramps

Service Providers

Customer A

Virtual Connection

Service Provider

Customer A