



Capacity on Demand

**Stay ready with a minimal footprint.
Scale only when needed.**



Organizations are under pressure to support unpredictable workload spikes and rising infrastructure costs while minimizing long provisioning cycles, especially for VMware-based environments.

Flexential Capacity on Demand helps you maintain a minimal “pilot-light” environment and activate additional compute and storage on demand, to respond and adapt quickly without carrying full-time idle capacity.

Problems we solve

Capacity on Demand is designed to help customers address:

- Unpredictable workload spikes
- Rising infrastructure costs
- Long provisioning cycles for VMware-based workloads
- Fluctuating capacity requirements

How it works

Flexential Capacity on Demand is built around a simple model:

- **Maintain a minimal pilot-light environment** to stay ready
- **Activate additional compute and storage on demand** when requirements change
- **Avoid delays by having a pre-configured VMware environment**
- **Usage is metered and monitored**, so capacity aligns to real needs

Ideal use cases

Capacity on Demand is ideal for:

- **DR Readiness, Recovery Validation, And Clean-Room Scenarios**
Test, isolate, and recover without maintaining idle infrastructure
- **Seasonal Or Unplanned Workload Spikes**
Support growth, projects, or demand surges without overbuilding
- **Compliance-Driven Testing Requirements**
Meet audit and validation needs on a predictable schedule
- **IT Modernization Initiatives**
Enable migration, consolidation, or platform changes with flexibility

Key benefits

With Capacity on Demand, customers can:

- **Reduce idle spend** by paying for additional capacity only when utilized
- **Improve agility** with rapid response to changing demand
- **Minimize risk** with continuous readiness and repeatable activation
- **Optimize performance** with right-sized capacity over time

Capacity on Demand is available in three service tiers based on activation speed, included runtime, and workload criticality.

| | Essentials | Standard | Premier |
|-------------------------|---|---|---|
| Tier | Entry Tier | Mid-Tier | Top Tier |
| Pilot light | Required dependency | Required dependency | Required dependency |
| RTO target | 24 hours | 8 hours | 2 hours |
| Included runtime | None (pay-per-use) | 1 week (overage available as needed) | 4 weeks (in 1-week increments; additional available as needed) |
| Best for | Non-critical workloads with moderate variability | Planned annual testing and predictable capacity needs | Critical environments and higher compliance / uptime requirements |
| Storage | Optional capacity reservation based on customer use case. Multiple performance tiers available. | Optional capacity reservation based on customer use case. Multiple performance tiers available. | Optional capacity reservation based on customer use case. Multiple performance tiers available. |

Leverage Capacity on Demand—Be Ready When Needed

Visit flexential.com or call 888-552-3539 to discuss Capacity on Demand for your environment.

Delivered alongside Flexential Cloud & Data Protection

Capacity on Demand can be paired with the following services based on customer needs:

- **Hosted Private Cloud**
Dedicated VMware environments for performance- and availability-critical workloads.
- **Multi-Tenant Cloud**
Cost-efficient shared cloud for less critical or variable workloads.
- **Disaster Recovery Program Management (DRPM)**
Ongoing DR planning, testing coordination, and operational readiness.
- **Professional Services**
Cloud advisory, migration, and implementation support.
- **Technical Account Manager (TAM)**
Dedicated technical guidance, proactive planning, and coordinated support.