



# Capacity on Demand

Stay ready with a minimal footprint.  
Scale only when needed.

Organizations are under pressure to support unpredictable workload spikes and rising infrastructure costs while minimizing long provisioning cycles, especially for VMware-based environments.

Flexential Capacity on Demand helps you maintain a minimal “pilot-light” environment and activate additional compute and storage on demand, to respond and adapt quickly without carrying full-time idle capacity.

## Problems we solve

Capacity on Demand is designed to help customers address:

- Unpredictable workload spikes
- Rising infrastructure costs
- Long provisioning cycles for VMware-based workloads
- Fluctuating capacity requirements

## How it works

Flexential Capacity on Demand is built around a simple model:

- **Maintain a minimal pilot-light environment** to stay ready
- **Activate additional compute and storage on demand** when requirements change
- **Avoid delays by having a pre-configured VMware environment**
- **Usage is metered and monitored**, so capacity aligns to real needs

## Ideal use cases

Capacity on Demand is ideal for:

- **DR Readiness, Recovery Validation, And Clean-Room Scenarios**  
Test, isolate, and recover without maintaining idle infrastructure
- **Seasonal Or Unplanned Workload Spikes**  
Support growth, projects, or demand surges without overbuilding
- **Compliance-Driven Testing Requirements**  
Meet audit and validation needs on a predictable schedule
- **IT Modernization Initiatives**  
Enable migration, consolidation, or platform changes with flexibility

## Key benefits

With Capacity on Demand, customers can:

- **Reduce idle spend** by paying for additional capacity only when utilized
- **Improve agility** with rapid response to changing demand
- **Minimize risk** with continuous readiness and repeatable activation
- **Optimize performance** with right-sized capacity over time

Capacity on Demand is available in three service tiers based on activation speed, included runtime, and workload criticality.

	Essentials	Standard	Premier
<b>Tier</b>	Entry Tier	Mid-Tier	Top Tier
<b>Pilot light</b>	Required dependency	Required dependency	Required dependency
<b>RTO target</b>	24 hours	8 hours	2 hours
<b>Included runtime</b>	None (pay-per-use)	1 week (overage available as needed)	4 weeks (in 1-week increments; additional available as needed)
<b>Best for</b>	<b>Non-critical workloads</b> with moderate variability	<b>Planned annual testing</b> and predictable capacity needs	<b>Critical environments</b> and higher compliance / uptime requirements
<b>Storage</b>	Optional capacity reservation based on customer use case. Multiple performance tiers available.	Optional capacity reservation based on customer use case. Multiple performance tiers available.	Optional capacity reservation based on customer use case. Multiple performance tiers available.

## Leverage Capacity on Demand—Be Ready When Needed

Visit [flexential.com](https://flexential.com) or call 888-552-3539 to discuss Capacity on Demand for your environment.

## Delivered alongside Flexential Cloud & Data Protection

Capacity on Demand can be paired with the following services based on customer needs:

- **Hosted Private Cloud**  
Dedicated VMware environments for performance- and availability-critical workloads.
- **Multi-Tenant Cloud**  
Cost-efficient shared cloud for less critical or variable workloads.
- **Disaster Recovery Program Management (DRPM)**  
Ongoing DR planning, testing coordination, and operational readiness.
- **Professional Services**  
Cloud advisory, migration, and implementation support.
- **Technical Account Manager (TAM)**  
Dedicated technical guidance, proactive planning, and coordinated support.