



# Earn 1X MRR on Cloud & Data Protection

Capitalize on Market Disruption. Maximize Your Margins.

The Broadcom-VMware changes have created uncertainty and opportunity. As customers are re-evaluating their VMware strategy, this is your opportunity to engage customers impacted by Broadcom's changes and deliver trusted solutions with Flexential—a **Pinnacle-tier VMware Cloud Service Provider**. To help partners seize this moment, we're launching a limited-time SPIF: **Earn 1X Monthly Recurring Revenue (MRR)** on eligible deals for Flexential Cloud and Data Protection services.

## LIMITED-TIME SPIF

### Earn 1X MRR on eligible Cloud & Data Protection deals.

Turn disruption into opportunity.

#### Terms and Conditions

- Opportunities must be submitted and accepted through the [Flexential Partner Portal](#)
- Only **New Logos** are eligible
- SPIF payment **excludes** any Flexential Professional Services, NRCs, or one-time payments
- Eligible opportunities must be **created on or after 8/1/2025 and closed by 6/30/2026**
- Deals must have a **minimum contract term of 24 months** to qualify
- The maximum SPIF payout is **capped at \$50K per deal**
- Payment will be issued in the **month following receipt of the customer's first payment**

Flexential reserves the right to discontinue the Cloud & Data Protection SPIF at any time. SPIF may need to be negotiated if special pricing is required to win a deal.