

Address short and long-term needs of an aging infrastructure



Today's IT environments are highly dynamic

IT environments are changing rapidly and dramatically, and the technology that's critical to your business is becoming more complex. Workloads are growing larger and more distributed, demands are increasing, and expectations are higher than ever. With everything-as-a-service, the role of the IT leader has expanded.

To survive in these highly dynamic environments, your business infrastructure must be flexible, reliable, and perform.

You need a blueprint for success!

Leading researchers have found:

196%

Companies that modernized their infrastructure saw an average return on investment (ROI) of 196% over three years. *(Forrester)*

47%

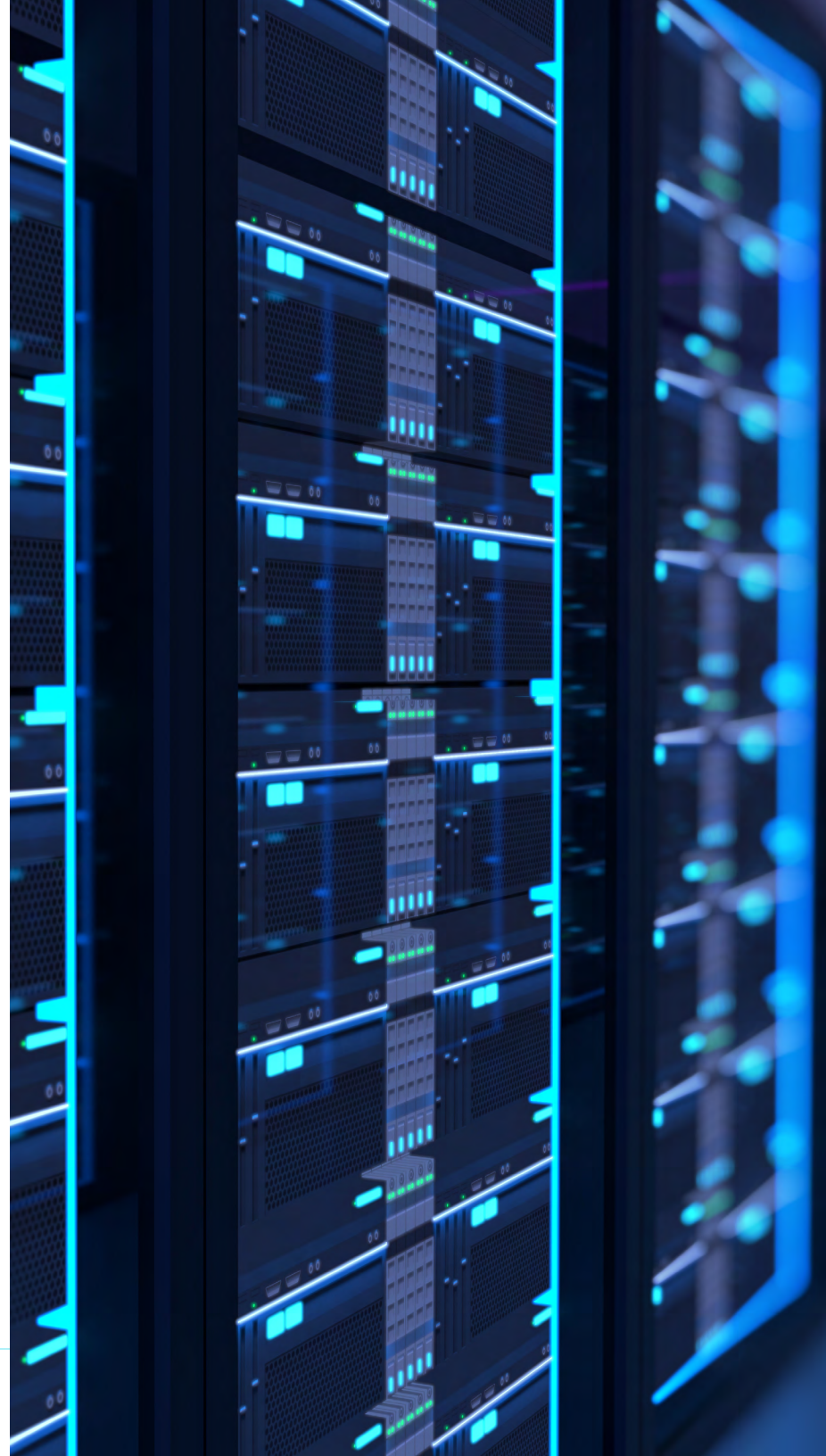
Companies that choose to modernize their IT infrastructure through hybrid cloud adoption, containerization, and DevOps practices saw a 47% reduction in unplanned downtime and a 59% reduction in the time it takes to deploy new applications. *(IDC)*

38%

The average total cost of a data center outage is \$740,000, up 38% since 2010. *(Ponemon Institute)*

44%

44% of IT decision-makers believe that cloud migration is critical to reducing aging infrastructure risks. *(Vanson Bourne)*



It's time to flip the paradigm with the FlexAnywhere Platform

The more distributed your users and applications, the more reliant you are upon the architecture of your network and ecosystem of partners and providers. You need a platform that offers a flexible, secure, and reliable hybrid IT architecture.

The FlexAnywhere™ Platform provides high availability architectures, simplicity, and the peace of mind you need for your traditional applications while also being the launchpad for the next generation of mobile, edge, and IoT application needs.

We help make the network the center of your IT universe, starting with an initial footprint—you might be moving your centralized applications out of an office server room or identifying a secondary site for disaster recovery purposes. Or it could be installing a network hub or leveraging colocation for real-time insights and engagement.

Regardless of where you start, once you are connected to the FlexAnywhere Platform, you gain the ability to leverage the full value of the Flexential portfolio, including 40+ data centers across the United States interconnected via a national high-speed 100-gig backbone. Take advantage of our suite of managed services, data protection, and security services, as well as our extensive portfolio of professional services.

And finally, the ability to easily connect to all of the major hyperscale public cloud locations in the world. The FlexAnywhere platform gives you the flexibility to get where you need to go.

Gone are the days of a centralized workforce—users and their applications are dispersed in a variety of locations.



Headquarters



Regional offices



Users at home



Users on the go



Across the country



Across the globe

This has sparked the emergence of modern mobile and IoT applications to better serve customers and create new revenue streams.

Mitigate aging infrastructure to optimize short-term costs and limit long-term commitments

To meet business demands today, IT organizations must act with agility—the ability to act quickly and deliver new services promptly, with the ability to increase or decrease capabilities as the business requires.

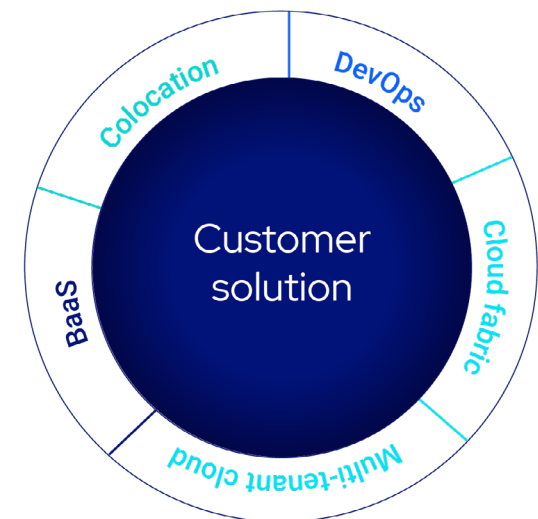
Many organizations are shifting away from refreshing existing—or building new—data centers due to high capital expenditures, maintenance requirements, and long-term real estate commitments. Instead, choosing to migrate to colocation facilities. By ramping into larger commitments, businesses can align colocation requirements with migration schedules and benefit from shorter 3-year commitments instead of the traditional 10-15-year commitment required for on-premises data centers. Moreover, expanding within an existing colocation provider or new markets is faster and more flexible compared to the lengthy 18-month or more timeline needed to build a new data center from scratch.

The Flexential FlexAnywhere Platform offers businesses visibility to fully optimize resources as they are needed, along with a comprehensive suite of infrastructure services that span from colocation to cloud and managed services.

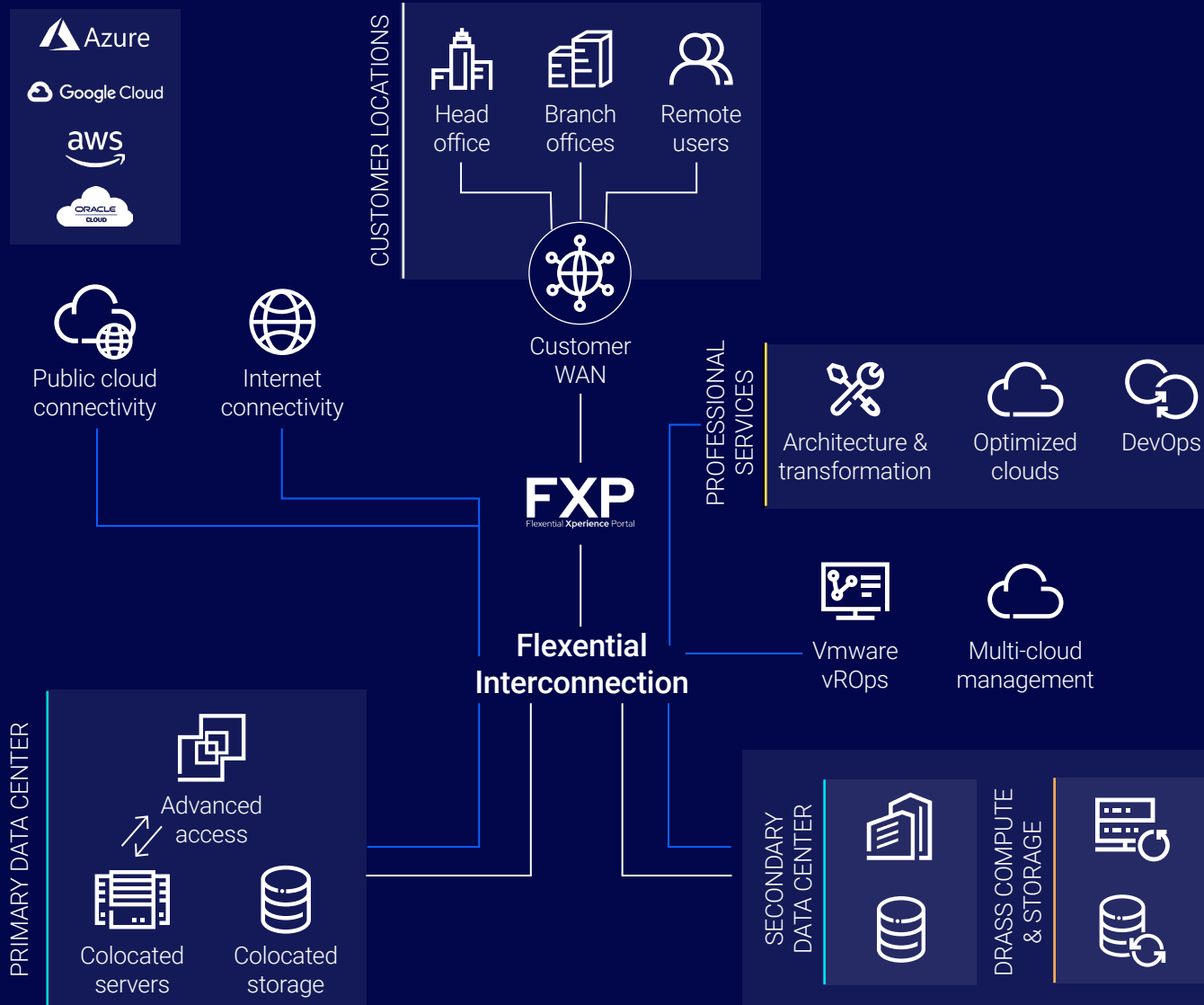
We are your blueprint to:

- **Flexible and readily available colocation space:** Compliant by Design approach for all services.
- **Visibility across your colocation and infrastructure:** Gain control over data center and cloud resources, provisioning, and consumption to meet specific workload and application needs.
- **Flexible managed service:** Meet application and business requirements with options that allow you to focus on business-critical workloads and infrastructure.
- **Scalable cloud solutions that grow with your business:** Scale your cloud infrastructure seamlessly as your business expands, ensuring your IT resources can meet the increasing demands of your operations.

Providing agility and ability to scale



Transition from old HW/DC



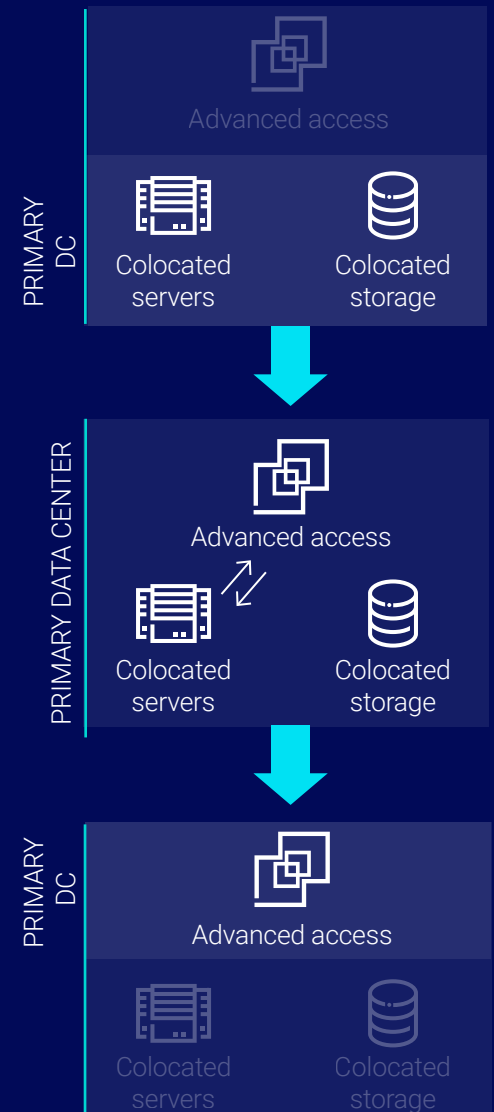
Legend

Colocation

— Flexential Interconnection

— Customer provided connectivity

Scaling mechanics: **colocation** + **private cloud with advanced access**



Your blueprint to a more dynamic, flexible, and resilient IT solution

Respond to business challenges, growth initiatives, and changing market conditions with an agile infrastructure. Scale when and where you need it with control and security. The Flexential highly connected FlexAnywhere Platform delivers tailored infrastructure capabilities with automation, pay as you go and grow model, and scalability for your business needs.

The blueprint is just the beginning. Empower your hybrid IT journey with Flexential.

[Schedule a consultation](#)



“From a technical side, we like the high availability and responsiveness Flexential offers. To us, the most important differentiator is our partnership with Flexential and our ability to work with the team. We view Flexential as an extension of our IT staff—that is what sets Flexential apart. I cannot overstate the value of the partnership we have between Barnes Healthcare Services and Flexential.”

Monty Pickren

*Chief Process and Information Officer & Chief Compliance Officer
Barnes Healthcare Services*

